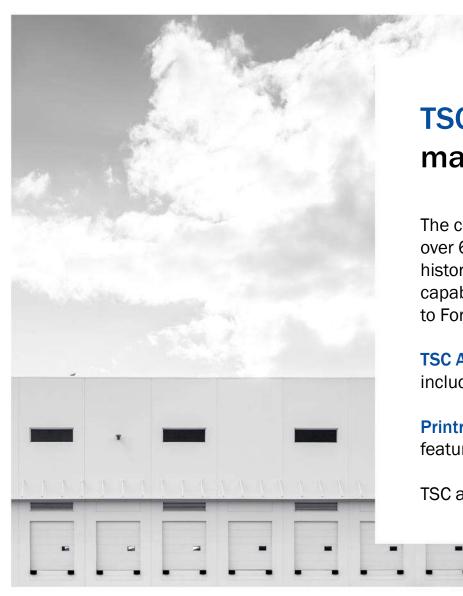




### Agenda

- Company Introduction
- Target Applications
- Why TX210 Series?
- Appearance
- Selling Points
- Key Feature & Takeaway
- Accessory Set
- Specification and Benchmark
- Sales Strategy
- On-Site Service and TSC Printronix Auto ID Academy





# TSC Printronix Auto ID is a leading designer and manufacturer of innovative thermal printing solutions.

The company is comprised of two-industry-leading brands, TSC and Printronix Auto ID and has over 65 years of combined industry experience, strong local sales engineering support, and a history of continuous investment in new product development. TSC Printronix Auto ID is capable of quickly adapting solutions to meet the needs of customers, from small businesses to Fortune 500 companies.

**TSC Auto ID** offers budget-friendly desktop printers to high-performance industrial solutions including rugged mobile printers.

**Printronix Auto ID** offers premium, enterprise-level applications with a selection of high-end features including RFID encoding and integrated barcode verification.

TSC and Printronix Auto ID are proud members of the TSC Auto ID Technology Company family.



## **Company Snapshot**

30

Years in Auto ID Industry

5

A Top 5 Leader in the Auto ID Industry

\$200+

Annual Revenue (in Millions USD)

**5** M

Printers installed globally

87

**Patents** 

12

Years listed on the Taiwan Stock Exchange

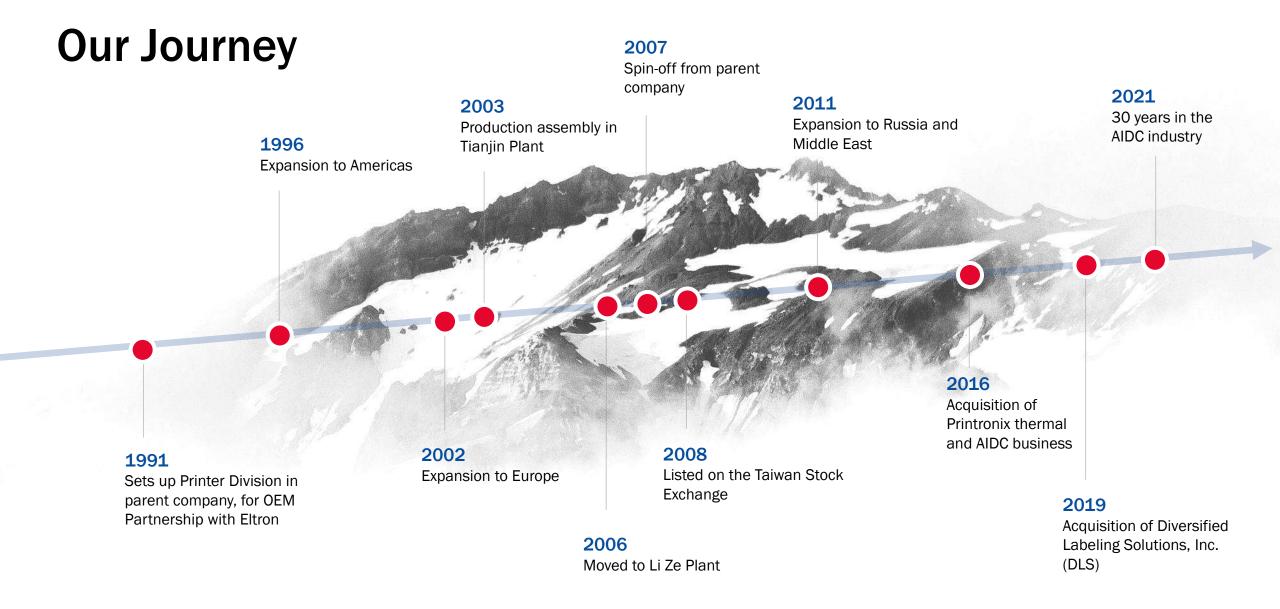
100+

Countries we do business in globally

**750** 

Employees worldwide













#### Manufacturing

- Product Marking
- Compliance Labeling
- Inventory Control



### **Transportation & Logistics**

- Shipping label
- Receiving label



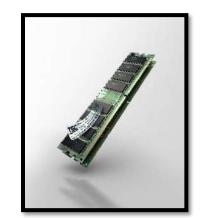
#### Healthcare

- Specimen Labeling
- Laboratory
- Patient Tracking



## Why TX210 Series?

- The TX210 series, a high-performance desktop label printer, designed to handle a wide variety of applications ranging from high-volume production of shipping labels to safety signage and fine-jewelry labeling.
- The TX210 series supports an economically efficient 300-meter ribbon and has blazing fast print speeds of up to 8 inches per second with the easy-to-read LED multi-icon display (standard), and an optional color LCD display.
- The TX210 series supports more applications than any other printer in its class, especially the unique standalone application, and the 600 dpi higher-resolution product marking and graphics, and labels used in electronics marking applications.
- The TX210 series with the built-in Ethernet or the optional 802.11 ac Wi-Fi is well prepared for IoT environment with SOTI connect management solution will bring you higher work efficiency.









## Why TX210 Series?

**TSC Auto ID** has 30 years of proven industry experience with continuous focus on superior product quality, tailored solutions and overall customer care. We are driven to create products that are easy-to-use, feature-rich, and give our customers maximum value and performance.



#### **Customer-Centric Culture**

- High printing quality and precious printout especially for small label
- Exclusive TPH Care support



#### **Intuitive Design**

- Wide open angle and automatic centering media holder for easy media loading
- Intuitional ribbon loading
- Easy-to-read UI of 3.5" LCD or big status icon panel



#### **Advanced Customization**

- MFi Bluetooth 5.0 or 802.11 ac w/ Bluetooth 4.2
- Dynamic printer management



# **Appearance**



### **Front View**

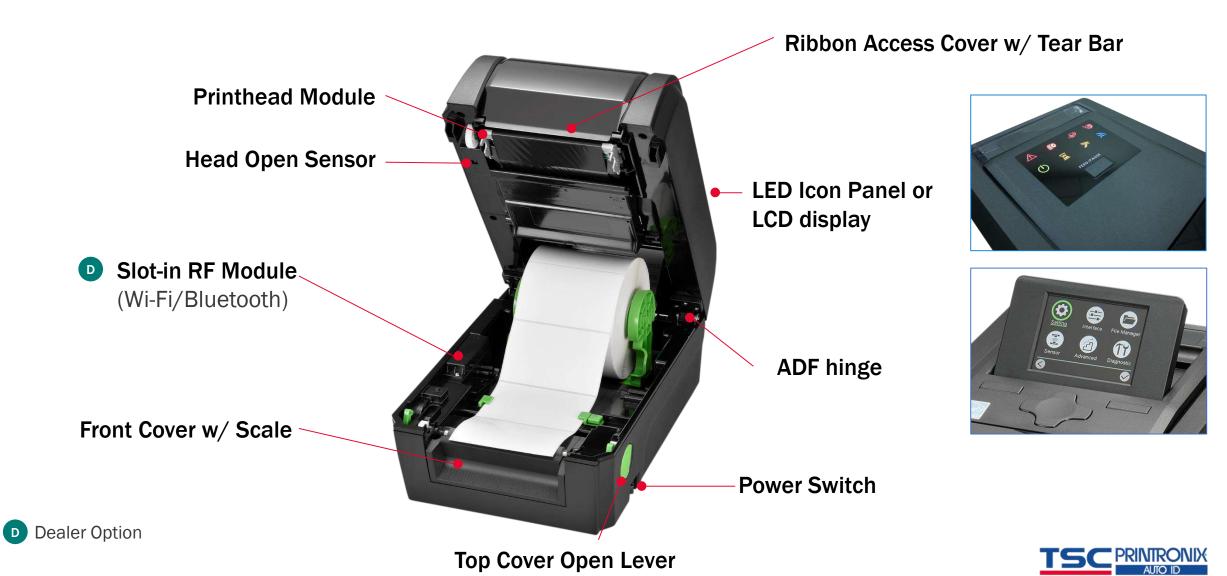




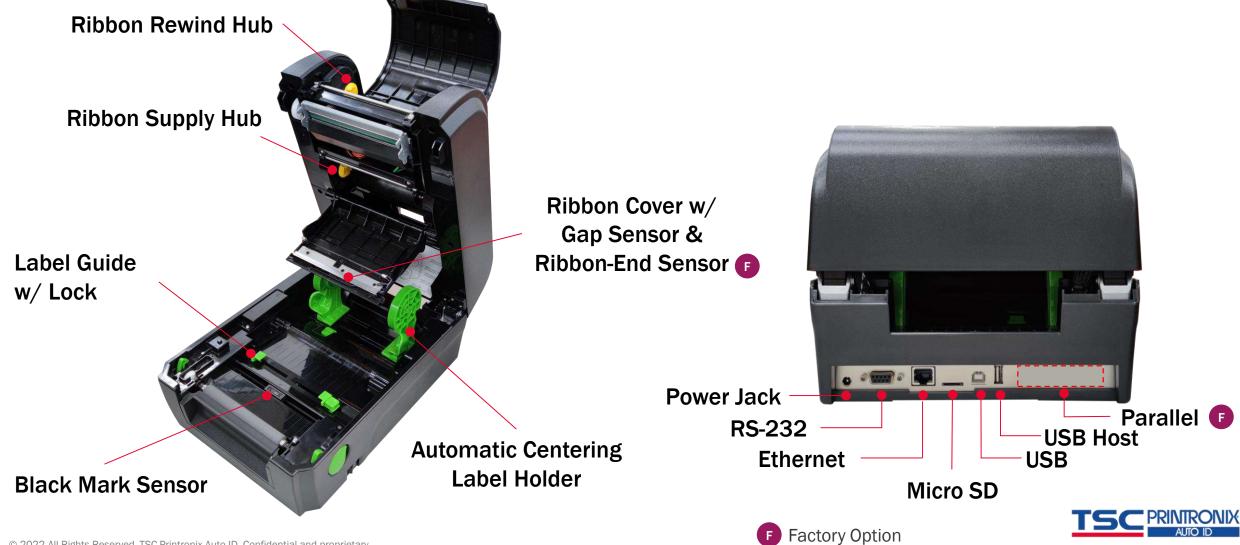
TX210 LED TX210 LCD



### **Interior and Rear View**



### **Interior and Rear View**



# **TX210 Selling Points**



## **Key Selling Points**







## Dynamic Remote Printer Management

#### - SOTI Connect

 A single and unified solution that provides enterprise printer management to manage multiple tasks, reduce maintenance costs, and avoid downtime of business-critical devices



- A single, unified tool to remotely manage and maintain 100's or even 1000's of AIDC hardware assets.
- Advanced warnings of impending or actual events to preemptively avoid or minimize asset downtime
- Ability to group assets by location and track usage to help make informed operational decisions





## **Dynamic Remote Printer Management**

- TSC Console
- A software for quickly and remotely monitoring printers, configuring settings, deploying programs, and troubleshooting problems



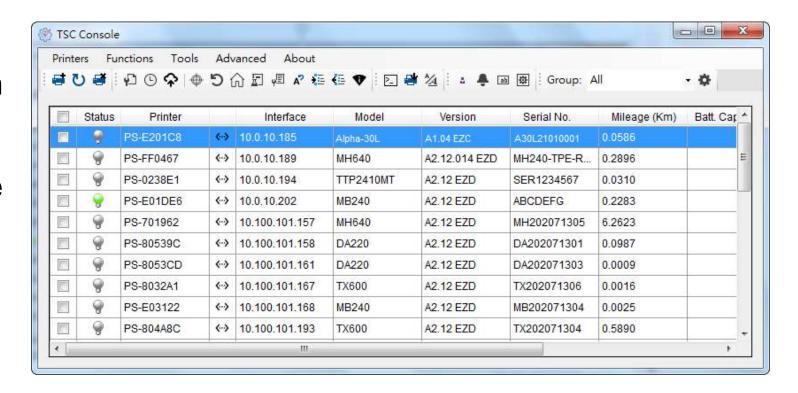
**All-Around Configuration** 



**Preventive Maintenance** 



**Enhanced Deployment** 





## Easy-to-Use UI

- LED icon panel with large status icons
- View angle adjustable 3.5" color LCD display

### LED Icon Panel





### 3.5" Color TFT LCD Display







## Easy-to-use UI

- Automatic centering label holder for 5" OD media roll with 1" or 1.5" core.
- Ribbon stop mechanism enhancement prevents ribbon rewind issue during open top cover

### Center Alignment Mechanism





### Ribbon Stop Mechanism





### Rugged Design

 Rugged design with solid double wall housing structure, ADF hinge and industrial-grade hybrid motor ensures stable media path for outstanding print quality and accuracy

### Double-Wall Housing



### ADF Hinge



### **Hybrid Motor**





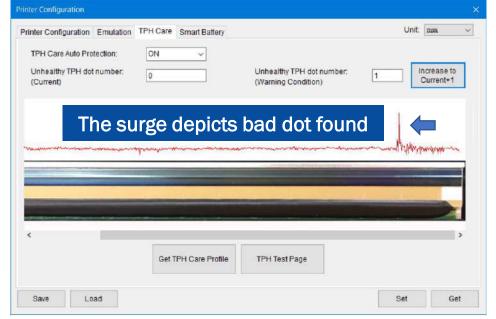
### **Advanced TPH Mechanism**

- Heat line adjustment mechanism supports various media types
- Self-Diagnostic TPH Care scans bad dots in real-time

### Heat Line Adjustment



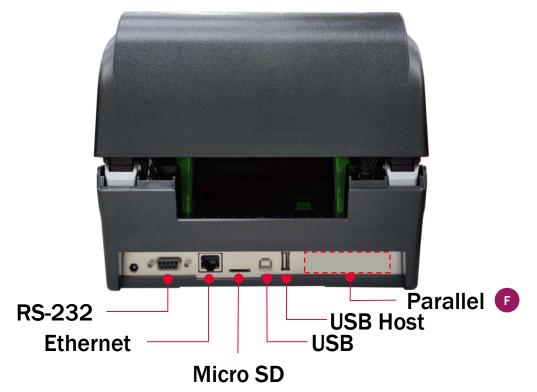
### Self-Diagnostic TPH Care



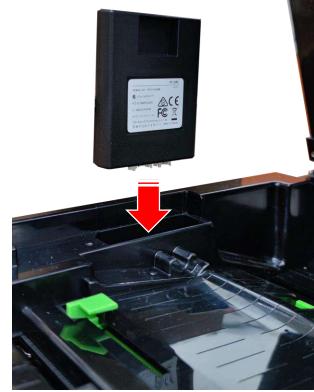


## **Multiple Connectivity**

- Wi-Fi enterprise certified 802.11 a/b/g/n/ac with Bluetooth 4.2
- MFi certified Bluetooth 5.0













## **Key Features – Takeaway**



#### **Dynamic Print Management**

- Supports SOTI Connect through either Ethernet or Wi-Fi
- Powerful TSC Console for printer management



#### Easy-to-use UI

- LED icon panel with big status icons
- View angle adjustable 3.5" color LCD display
- Automatic centering label holder for 5" OD media roll with 1" or 1.5" core.
- Ribbon stop mechanism enhancement prevents ribbon rewind issue during open top cover



#### **Rugged Design**

 Rugged design with solid double-wall housing structure, ADF hinge and industrial level Hybrid motor ensures stable media path for outstanding print quality and accuracy



#### Multiple connectivity

- Wi-Fi enterprise certified 802.11 a/b/g/n/ac with Bluetooth 4.2
- MFi certified Bluetooth 5.0



#### **Advanced TPH Mechanism**

- Heat line adjustment mechanism supports various media types
- Self-Diagnostic TPH care scans TPH bad dots in real time.



# **Accessory Set**



## **Accessory Set**

Peeler Module

**Cutter Module** 

Slot-in Wi-Fi









# **Specification and Benchmark**



## **Key Specifications**

#### **Innovative Desktop Barcode Printer**

Resolution: 203 dpi/300 dpi/600 dpi

Print Technology: DT/TT

Print Speed: 8 ips/6 ips/4 ips

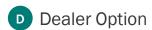
Print Width: 108/105.6/105.6 mm

Ribbon Length: 300 m

Interface:

Standard: USB2.0, Ethernet, USB Host, RS-232

- Options:
  - Parallel port
  - 802.11 a/b/g/n/ac w/ Bluetooth 4.0
  - MFi Bluetooth 5.0









## **Basic Specifications**



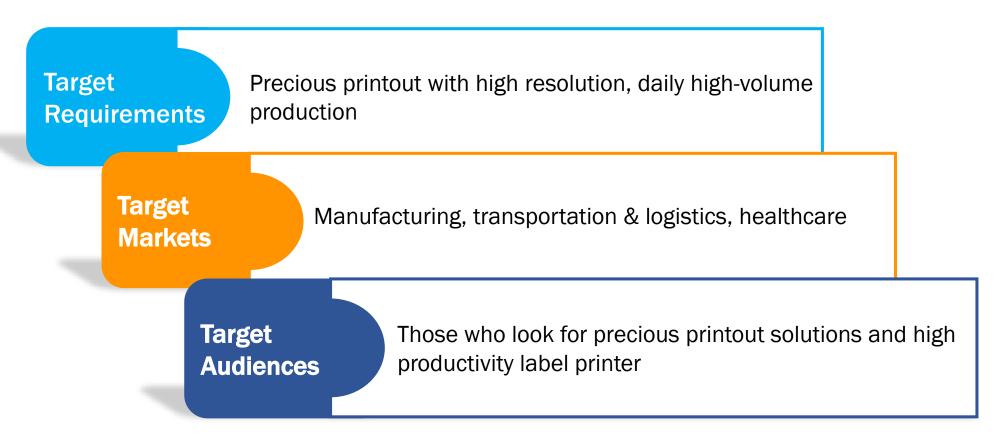


Items	TX210	TX310	TX610	
Resolution (dpi)	203 dpi	300 dpi	600 dpi	
Max. Speed (ips)	Up to 8 IPS	Up to 6 IPS	Up to 4 IPS	
Max. Print Width (mm)	108 mm	105.6 mm	105.6 mm	
Label length	1000"	450"	100"	
Ribbon Capacity (m)		300 m		
Media thickness		0.055 ~ 0.254 mm		
LED/LCD Display & Buttons	Default LED status icon pa	Default LED status icon panel with 1 operating button		
DRAM		128 MB (256 MB upgradable)		
FLASH		128 MB (512 MB upgradable)		
Expansion Memory		Micro SD card reader (up to SDHC 32 GB)		
Label Length	Tear Mode: 3 mm ~ max.	Tear Mode: 3 mm ~ max. print length, Peel Mode: 1" ~ 6", Cutter Mode: 1" ~ max. print length		
Interfaces	USB 2.0, RS-232	USB 2.0, RS-232, Internal Ethernet, USB host, Parallel Port (Factory option)		
Power	90W	90W	130W	
Options	Peeler, Cutter, 80	Peeler, Cutter, 802.11 a/b/g/n/ac Wi-Fi w/ BT4.2, MFi BT 5.0, Parallel Port		



## Sales Strategy

 TX210 series is a high-performance printer for high-volume production of labels with its robust design can fulfill your precious printing demand.





### **On-Site Service**

- Quick and convenient on-site service ensures printers are up and running with minimal downtime
- More than 1,500 factory-trained technicians across 280 metropolitan areas
- Speedy, efficient depot repair programs
- Yearly and multi-year maintenance contracts available to fit your needs
- Quick-response, next business day on-site service
- Depot service
- Genuine OEM parts used in every repair guaranteed
- Replace a TSC or Printronix Auto ID legacy printers with a new one, and any remaining contract funds are applied to the contract on your new printer



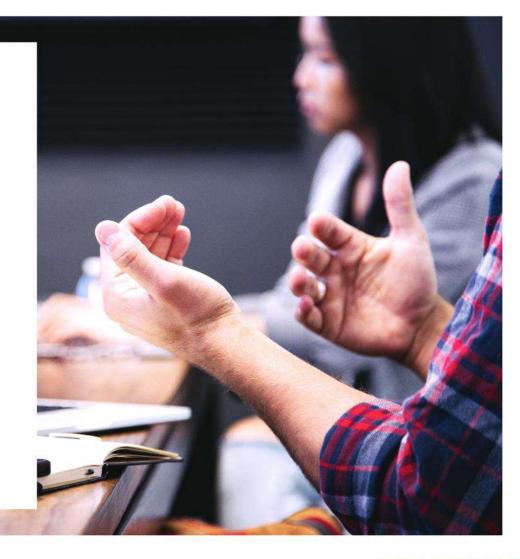
<sup>\*</sup>Service offerings vary by region

## **TSC Printronix Auto ID Academy**

Empowers our partners with the technical tools and product knowledge they need to grow their business.

Courses are led by TSC and Printronix Auto ID product experts who provide comprehensive learning in a comfortable, collaborative, and hands-on setting. Perfect for any partner level looking to refresh their product knowledge or learn about our new products and technology.

- Advanced technical and product sales training
- Regional training centers around the world
- On-site training available





## **Our Partner Programs**

#### **Power Partner**



 Access to leading-edge barcode printing solutions and technology for enterprises at any level

 Products you can trust at competitive prices that fit any end-user budget

#### Elite Partners for Global Accounts (EPGA) Program

Highly competent global network of Elite Partners and global accounts

 Resellers and end-users gain key advantages for doing business on a global scale with exclusive program benefits and incentives





# **Thank You**

**TSC Printronix Auto ID** tscprinters.com